

The Nugget

A Publication of the Sacramento Chapter

February 2006

www.sacramento.imanet.org

Volume 48, Issue 9

February Dinner Meeting

Date: February 16, 2006

Speaker: Jon R. Snyder

Topic: "Real Estate Investment in the Sacramento Region"

Times: 6:00 pm Networking
6:30 pm Dinner

PLEASE NOTE TIME CHANGE

Cost: \$30 with reservations
\$35 late reservations, walk-ins

Location: Sacramento Hilton Hotel
2200 Harvard, Sacramento
(Capital City Freeway & Arden Way)

Menu

Salad

Penne Pasta

Fresh Seasonal Vegetable Du Jour

Sourdough Rolls and Butter

Regular and Decaf Coffee

Herbal and Regular Tea

Chocolate Layer Cake

PLEASE NOTE TIME CHANGE OF NETWORKING AND THE DINNER MEETING.

Reservations: Call the Sacramento Chapter hot line at (916) 969-4462, option #3 by Midnight on February 12, 2006, leave your name, a contact phone number and how many in your party with guest name or go to www.sacramento.imanet.org – [Reserve Online](#).

Cancellations: If you must cancel please call the above number and leave your name and a contact phone number. Cancellations must be received by Wednesday prior to the meeting. There is a charge for no show.

February Dinner Speaker

Jon R. Snyder

Want to know the current investment market conditions in the Sacramento region? Want to know where the market is going? Need to know why you should invest in commercial real estate? Come to the Hilton Hotel on Thursday, February 16 to hear what Jon Snyder has to say on the subject!

For the past 30 years Jon has been actively involved with commercial real estate and the business community in the Sacramento region.

He started his real estate career in the San Jose with a company then known as Ashwill Burke, and when the opportunity arose to start an office in Sacramento, he took the challenge and quickly became their general manager, running that office until they sold to several employees that included Mr. Snyder. He served as the President of the company for the six years and oversaw its seven statewide offices, but in 1993 sold the company to the Galbreath Company, who in turn sold to Jones Lang Lasalle, the nation's largest full service commercial real estate company. He served as its Senior Vice President for six years, and then in 2003, left that company to open up his own operations.

Mr. Snyder has been recognized for his accomplishments in the Brokerage community that include agent of the year for three years for Ashwill Burke, ACRE's Humanitarian of the Year award for 2000, and Office Agent of the Year for 2001 for completing the largest lease transaction ever in the region.

Since the inception of Snyder Commercial Real Estate, Mr. Snyder has been providing numerous development and acquisition services in northern California. Mr. Snyder is actively involved with the community, with roles in several non-profits that include the Mental Health Association, Christian Brothers High School, The Discovery Museum, and most recently, President of the Rotary Club of Sacramento.

Mr. Snyder resides in Rancho Murieta, with his wife Susan, where he serves on the finance committee for the Homeowners Association, Jon & Susan have two grown sons.

Make your reservations online or call 969-4IMA, option #3.

President’s Message –February 2006

The Sacramento Chapter has had a long standing tradition of recognizing the contributions of our past presidents by designating February as *Presidents Month*. Did you know that we have had over 40 different presidents lead our local chapter since its formation in 1958? In fact, many of these individuals presided when the IMA was formerly known as the National Association of Accountants. Although our presidents have come from a variety of different backgrounds and professions, they have all shared the common vision of serving the membership and promoting the accounting and finance profession. During the last several years, I have had an opportunity to meet and work with many of these outstanding individuals, each of whom has impacted my perspective of the organization.

- As a board member, I served on the board of directors under **Jacqui Anderson**, **Sam Thomas**, and **Sharon Nichols** during each of their terms as president. These individuals provided me with the knowledge and insight on how to lead the chapter and provide value to the membership. I learned many responsibilities of this office by simply watching these leaders in action.
- I have also worked closely with three other past presidents, who continue to serve on the board even after completing their terms as president. **Mary Ann Barker** provides major support as our treasurer and webmaster. **Vern Hughes** and **Bob Hiscox** continue to attend board meetings and provide the institutional knowledge and background to ensure that today’s board stills meets the chapter’s objectives set forth by our predecessors.
- Prior to serving on the board, I attended many chapter meetings that were led by some of our other past presidents: **Brian Shelly**, **Susan Spink**, and **Patricia Myers**. I remember how they took the time to welcome me to meetings and to encourage my participation within the organization.
- Over the years, I have also had the pleasure of meeting several other past presidents at chapter meetings: **Michael Lee**, **Mike Reinero**, **Gail Spalding**, **Bob Yoho**, **Gwen Gibson-Ford**, and **Walter Liang**. The fact that these individuals continued participating in IMA events long after their presidencies was reflective of their affinity for the chapter.

Upcoming Calendar of IMA Events

Thurs-Sat, Feb 23-25	REST (Peppermill, Reno, NV)
Saturday, March 4	Volunteer Income Tax Assistance (VITA) – National University
Thursday, March 23	IMA Student Night – CSUS Board Meeting – TBA
Thursday, April 20	Dinner Meeting – Hilton Hotel Board Meeting
Saturday, May 6	GWC Leadership Training and Board Meeting – Sacramento Location – TBA
Thursday, May 18	Dinner Meeting – Hilton Hotel Board Meeting

President’s Message (continued)

In my opinion, all of these individuals shared the common characteristic of dedication. They volunteered to embrace the mission and vision of the IMA and to lead efforts at the local level to serve the membership. Their enthusiasm and desire to serve also helped to encourage the efforts of their fellow board members. Without all of these volunteers, we would not be where we are today. Please join me in thanking all those who have been a part of this leadership over the years.

On a related note—as announced at the January meeting, we are pleased to submit the nomination of one of our past leaders, Jacqui Anderson, to serve as our president for the 2006-07 chapter year. Jacqui will be assembling her new board for the upcoming year and will present the proposed slate to the membership in the spring.

Linus Li

Next Month: “A Call to Serve”

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National Conference 2006 – Las Vegas, NV

This year’s conference will be held in Las Vegas, Nevada. The conference is scheduled for June 17-21, 2006, so please plan on attending. The conference will be held at the Rio All Suites Hotel and Casino. Room rates are \$140.00 plus 9% tax. The hotel reservations cut off date is May 15, 2006.

**SACRAMENTO CHAPTER #134
2005-2006**

OFFICERS AND DIRECTORS

President	Linus Li, CMA,CFM,CPA (916) 443-3411(w)	lli@mgtamer.com
VP Finance & Admin	OPEN	
VP Membership	Jacqui Anderson* (916) 628-1429(h)	jacquianderson448@msn.com
VP Communication	Sharon Nichols* (916) 715-8701(c)	chirpy@comcast.net
VP Education	Ryan Hetzel (916) 922-4430(w)	ryan.hetzel@accountemps.com
Secretary	Coleen Wollam (916) 791-8133(h)	kencoleen@surewest.com
Treasurer	Mary Ann Barker*CMA (916) 408-8690(h)	mabarker@theima.org
Member Database	Sharon Nichols* (916) 715-8701(c)	chirpy@comcast.net
Membership Retention	John March (916) 624-0847(h)	marchon123@sbcglobal.net
Fund Raising	OPEN	
Meeting Attendance	OPEN	
Community Service	Connie Fajardo (916) 855-4137(w)	clfajardo@surewest.net
Educational Programs	OPEN	
CMA/CFM Programs	Mike Kulawiak (916) 705-6180	kulawiaknc@earthlink.net
CSUS Acctng Soc Liaison	Laura Holmes	laurdholmes@gmail.com
CSUS Acctng Soc Liaison	Abel Escobar	abelescobar14@yahoo.com
Webmaster	Mary Ann Barker*CMA (916) 408-8690(h)	mabarker@theima.org
Nominating Chair	Sharon Nichols* (916) 715-8701(c)	chirpy@comcast.net
Audit Chair	OPEN	
Director-At-Large	Robert Hiscox* (916) 483-0948(h)	rhiscox@surewest.net
Director-At-Large	Vern Hughes* (916) 847-0429	kencowearparts@yahoo.com
Delegates- Regional Council:	Sam Thomas* (916) 939-5765(w)	Sam_Thomas@dstoutput.com
	Jacqui Anderson* (916) 628-1429(h)	jacquianderson448@msn.com
	Sharon Nichols* (916) 715-8701(c)	chirpy@comcast.net

President Golden West Council – Dave DiMare ddimare@aol.com
 Member Services Representative- Kinsey Jenkins(800) 638-4427 x1580 kjenkins@imanet.org
 National Directors – Wesley Fachner – wafcpa@sbcglobal.net &
 Dodi Monti - tomndodi@garlic.com

Council Website – www.goldenwestcouncil.imanet.org
 Sacramento Web site – www.sacramento.imanet.org

IMA Website – www.imanet.org

Deadline for submitting Newsletter and Web-site contributions 25th of each month

Web-site – submit to Mary Ann Barker – mabarker@theima.org or call (916) 769-8905

Newsletter – Submit to Sharon Nichols – chirpy@comcast.net or call (916) 715-8701

VOLT

Dinner Speaker Sponsorship

We would like to thank the VOLT Company for their sponsorship of the guest speaker's dinner at the monthly technical meetings during the 2005-06 year. Volt is located at 2500 Venture Oaks Way #150, Sacramento, CA 95833 and can be contacted at (916) 564-1144.

Minutes of the Meeting of the Board of Directors of
The Institute of Management Accountants/Sacramento Chapter
January 19, 2006 – Hilton Hotel, Sacramento, CA

In Attendance:

Sharon Nichols, Linus Li, Mary Ann Barker, Jacqui Anderson, John March, Ryan Hetzel, and Inder Mohan S. Wadhwa.

Linus Li, President – Linus called the meeting to order at 5:02 p.m. He went over his President's report. Linus reported that the standard monthly teleconference of chapter presidents was held on the 2nd Tuesday of the month and this month Linus was able to participate and here is a brief summary of that call. The Chapter Portal was discussed it is web based access links such as membership and portal for members. Address is "chapterportal.imanet.org" currently only officers have direct access. Presidents are allowed to appoint additional board members access portal. Reminder that President and Secretary nominations are due to National by January 26th. First international chapter is in Toronto, Canada. GWC meeting is February 4th in Fremont. Linus attended the Accounting Society board meeting and this semester Kristi Conley is president. Student night will be held instead of March 16th on March 23rd on campus at CSUS. There will be a speaker from FTB and a CPA from Resnick.

Coleen Wollam, Secretary (absent) - Sharon Nichols presented the December minutes in Coleen's absence. John March made a motion to accept December minutes as presented, Jacqui Anderson seconded, motion passed.

Mary Ann Barker, Treasurer - Mary Ann presented the treasurer's report. She received a payment from National. Mary Ann Barker is now using QuickBooks to generate her reports. She is waiting to receive funds from Robert Half before she will put the information on the website.

Linus Li, Finance and Administration - Linus reported that our chapter has moved to 30th place in the Stevenson Division with a total of 1690 points. Linus reported that we are going pretty well in our electives. He is going to be sending out a calendar of events now thru the end of the year. A nomination for the 2006-2007 Chapter, for President is Jacqui Anderson and for Secretary is Coleen Wollam. Meetings for the February, April and May need to promote them for the rest of the year. Mary Ann Barker stated starting this Jan 06 CMAs are required 2 hrs of ethics class, need to have certificates, Linus will set up class for ethics do to by June.

Ryan Hetzel, Education – Ryan is working on speakers for April and May. Student Night is changed to the 4th Thursday of March.

Jacqui Anderson, Membership – John March did make 30 day overdue contacts and he will check on resignations instead of terminations. Jacqui Anderson to do 90 day to renewal (students) will do a quick email blast. Linus talked about raising student rates to \$40 per year, this was brought to the Accounting Society and it was ok to change. Sharon Nichols made a motion to raise the student rate from \$37 to \$40, with the \$3 to stay at our chapter level. Jacqui Anderson seconded, motion passed. Linus will notify the Accounting Society Board of the change. Jacqui to get information to Mary Ann and Mary Ann will issue check for applications.

Sharon Nichols, Communications - Sharon reported that January 25th will be the newsletter deadlines.

Mary Ann Barker, Webmaster - Mary Ann had nothing to report.

Old Business – Follow-up on ADA requirements and impact on chapter events (tabled-next meeting)

New Business – Renewal of Gleim CMA discount program (tabled-next meeting)
Revisions to IMA scholarship application (tabled-next meeting)

John March motioned to adjourn the meeting and Jacqui Anderson seconded, Linus Li adjourned the meeting at 6:13 p.m.

**NATIONAL UNIVERSITY & INSTITUTE OF MANAGEMENT ACCOUNTANTS
TO OFFER FREE FEDERAL & STATE TAX PREPARATION ON MARCH**

Sacramento, CA – For the eighth consecutive year, National University and the Sacramento Chapter of the Institute of Management Accountants (**IMA**) will jointly sponsor free federal and state income tax preparation to Sacramento County's fixed/low income (\$36,000 and below Adjusted Gross Income), elderly, and disabled residents.

The service is offered in affiliation with the Volunteer Income Tax Assistance (**VITA**) program of the Franchise Tax Board and the Internal Revenue Service. It will be administered at National University's academic center in Sacramento, according to Dr. Connie Fajardo, director of community service for the **IMA** and a faculty member at National University's School of Business and Management.

VITA program volunteers include National University faculty and graduates, as well as tax return professionals from **IMA**. They will provide federal and state tax assistance, free of charge, to eligible individuals who require help in preparing basic income tax returns. The service will not be available to taxpayers with business, rental or partnership income. The free tax assistance is by appointment only.

Participants must bring this year's Tax Package (tax instruction booklets and forms received in the mail), records of income and deductions (including Forms W-2 and W-2P), statements showing interests and dividends, and any other pertinent records.

Assistance will be available on Saturday, March 4, 2006, from 9 a.m. to noon, and again from 1 p.m. to 4 p.m. in Room 107 at National University's academic center in Sacramento. The address is 9320 Tech Center Drive, Sacramento 95826. To set an appointment, please call Dr. Connie Fajardo at (916) 855-4137.



December Holiday Social

At our December Holiday Social, we had gathered unwrapped Christmas toys to be given to the Kidopolis program at the Sacramento Children's Home. Here is Mary Ann Payne, the caring worker from the Children's Home and Mary Ann Barker with the toys we collected. Next year we would love to double the amount of toys that are given to the Sacramento Children's Home. So put on your thinking caps and start a list of what you would like to bring to the gathering. Look for more pictures in next month's Nugget.

Welcome New Members

The Sacramento Chapter welcomes the following new members who joined the IMA during the months of November and December.

Iqbal Ahmad (ST Mbr)	Bruce Alcoran	Arturo Ambriz (ST Mbr)	Adam Babitz(ST Mbr)
Veronica Banuelos (ST Mbr)	Kenneth Brown (ST Mbr)	Lien Chieng (ST Mbr)	Kristi Conley(ST Mbr)
Chris Davenport (ST Mbr)	Dennis K. Dennis(ST Mbr)	Angus Ensign IV(ST Mbr)	Abel Escobar(ST Mbr)
Harsheen Grewal (ST Mbr)	Wendy Griffe (ST Mbr)	Warren Hanson	Adam Ida (ST Mbr)
Tamara Ivanov (ST Mbr)	Jennifer Jones (ST Mbr)	Andrew Kuehn (ST Mbr)	Kia Lee (ST Mbr)
Felipe Lopez (ST Mbr)	Cong Lu (ST Mbr)	Garry Malibunas (ST Mbr)	Tiffany Mraz (ST Mbr)
Katie McConnell(ST Mbr)	Josh Oberg (ST Mbr)	Amy Pollard (ST Mbr)	Jon Rayray(ST Mbr)
Lillan Ross (ST Mbr)	Darrell Rualizo (ST Mbr)	Kelly Ryerson (ST Mbr)	Steven Schenck(STMbr)
Frank Ta (ST Mbr)	Takshiro Takahashi (ST Mbr)	Khanh Tran (ST Mbr)	Linh Voong (ST Mbr)
Irene Vu (ST Mbr)	Michael Walker Jr (ST Mbr)	Jennifer Werner (ST Mbr)	Inna Yavnly (ST Mbr)
Inder Mohan Wadhwa	Matthew Wiseman (ST Mbr)		

We hope that you will come to one of our upcoming meetings. Hope to see you there.

The Sacramento Chapter of the IMA publishes free of charge employment opportunities in the accounting area to member and member companies, employment agencies excluded. We offer the same service to members looking for employment. Confidentiality is maintained when requested. Contact Mary Ann Barker – 769-8905 or email mabarker@theima.org

IMA's Golden West Council & Pacific Northwest Council Present:

Reno Education Seminars & Training – REST 2006
Accounting and Management Conference

20 Hours of CPE

February 23-25, 2006 at:

The Peppermill Hotel & Casino
Reno, Nevada

For more information, refer to the seminar flyer at the Golden West Council website:

www.goldenwestcouncil.imanet.org

Who should attend?

Accounting and finance professionals from all levels who wish to increase their skill sets and be on the leading edge of the issues and challenges faced in today's work environment.

Web Page Sponsors Needed

To offset the cost of our publications and web site, the chapter is offering to post your logo on our web site as a chapter sponsor.

The cost for us to place your logo on a page and link it to your web site is \$10 per month or \$100 per year for each page your logo appears.

Institute of Management Accountants
Advertising
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Thank you for your support.



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**Sacramento Chapter
 February 2006 Newsletter**

Send To:

We are on the WEB
www.sacramento.imanet.org

Forwarding Address Correction Requested

INFORMATION UPDATE (Please Print)

Dr. ___ Mr. ___ Mrs. ___ Ms. ___ Professional Designation _____ Account # _____
 Last Name _____ First Name _____ MI _____

New/Current Business Name _____
 Address _____

City/State/Zip Code _____
 Phone _____ Fax _____ E-mail _____

New Home: Address _____
 City/State/Zip Code _____

Phone _____ Fax _____ E-mail _____

I prefer to stay with my present chapter _____. I prefer to affiliate with the _____ chapter

Your signature _____ Date _____
 (National requires your signature for any changes)

Please send all IMA correspondence to my Business Address _____ Home Address _____

Please send this form to: Institute of Management Accountants, 6908 Maita Circle, Sacramento, CA 95820-2112