

The Nugget

A Publication of the Sacramento Chapter

April 2006

www.sacramento.imanet.org

Volume 48, Issue 11

April Dinner Meeting

Date: April 20, 2006

Speaker: Cameron Clarke

Topic: A Fresh Perspective on Problem Solving

Times: 6:00 pm Networking
6:30 pm Dinner

Cost: \$30 with reservations
\$35 late reservations, walk-ins

Location: Sacramento Hilton Hotel
2200 Harvard, Sacramento
(Capital City Freeway & Arden Way)

Menu Salad

Pork Loin with Potatoes
Fresh Seasonal Vegetable Du Jour
Sourdough Rolls and Butter
Regular and Decaf Coffee
Herbal and Regular Tea
Gateau Citron Cake

Reservations: Call the Sacramento Chapter hot line at (916) 969-4462, option #3 by Midnight April 16, 2006, leave your name, a contact phone number and how many in your party with guest name or go to www.sacramento.imanet.org – [Reserve Online](#).

Cancellations: If you must cancel please call the above number and leave your name and a contact phone number. Cancellations must be received by Wednesday prior to the meeting. Please remember that you will be charged for the dinner if you are a no show.

April Speaker – Cameron Clarke A Fresh Perspective on Problem Solving

Cameron Clarke became an entrepreneur at a very early age, establishing a manufacturing company with a few hundred dollars in his pocket. Within ten short years, that company grew to a small organization with over 100 full time employees and annual sales over \$10 million. It took determination, focus and many long, hard hours to accomplish that. Then one day Cameron sold all, and went sailing. Now he says he has returned a better person, more able to help business succeed in a global marketplace. Without delay, let's hear how his sailing sabbatical helped him find profitable solutions to everyday business problems.

When questioned about his upbringing, Cameron responds, "I grew up as the son of a part time inventor. My father would have me build things for him while I was in grade school. He was my mentor, my best friend and shining example proving the little guy could succeed on motivation and sweat alone. Anything we could dream of, we would make. I learned from experience. The garage was my educational institution. My thoughts were my tuition. What a wonderful way to grow up!"

Cameron's thirst for knowledge made him disappear for days on end among library shelves. There were so many things to learn in order to accomplish projects. It is no wonder he continued on this path of learning as he established successful businesses.

Then one day, Cameron decided to go sailing. He explains, "The thought of sailing the oceans started at the age of 5. I had a cold at the time and was frustrated I had to remain indoors. I stared out the window and saw boats sailing in the bay. Fascinated, I watched them zigzag across the water. (See page 2 for the rest of the article)

President's Message –April 2006

Hope you are all enjoying your spring, despite the wet weather. March was an eventful month for the chapter as we co-sponsored IMA Student Night with the CSUS Accounting Society. The evening was a tremendous success with over 50 students and professionals in attendance. As mentioned in last month's newsletter, we also co-sponsored the annual Volunteer Income Tax Assistance Day. In addition, the chapter participated in a "Meet the Firms" event, which provided an opportunity for students from local universities to learn more about the IMA, including the benefits of membership and certification.

Our remaining meetings during this chapter year will be held on April 20 and May 18. This month's meeting will feature a presentation that mixes business acumen, philosophy, and sailing. In May, we will have a representative from a local community-based development company talk about his industry's impact on the economy. Sound intriguing? We hope you can join us at either or both meetings to hear about these unique perspectives.

During these upcoming meetings, we will also elect and install our new board of directors for 2006-07. The new board will be planning its agenda of initiatives and activities soon thereafter. If you have any suggestions on initiatives that you would like to see take place, please share your thoughts with any of the new board members.

Last, but not least, don't forget to mark your calendars for IMA's annual conference, scheduled for June 17-21. This year's conference takes place in Las Vegas, so it will undoubtedly be both entertaining and memorable. The conference makes its return to the west, after previous stops in Boston, Chicago, and Nashville. If you have never been to an IMA conference, this may be the ideal year to attend. The conference will offer a variety of educational sessions, plus the opportunity to network with accounting and finance professionals from various industries and locations. In fact, as Sharon Nichols found out last year (see page 5), you never know who you might meet!

Linus Li

Next Month: "The Year in Review"

Upcoming Calendar of IMA Dates

Thursday, April 20	Dinner Meeting – Hilton Hotel Board Meeting – Hilton (5:00)
Saturday, May 6	GWC Leadership Training and Council Board Meeting – Sacramento Holiday Inn – Capitol Plaza
Thursday, May 18	Dinner Meeting – Hilton Hotel Board Meeting – Hilton (5:00)
Saturday, June 17- Wednesday June 21	National Conference Las Vegas, Nevada

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National Conference 2006 – Las Vegas, NV

This year's conference will be held in Las Vegas, Nevada from June 17-21, 2006. The conference will be held at the Rio All Suites Hotel and Casino. The hotel reservations cut-off date is May 15 and conference registrations will be accepted online through May 26.

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April Speaker – Cameron Clarke
A Fresh Perspective on Problem Solving

(Continued) By the time Dad got home from work, I was busy sawing out a sailboat shape from a piece of plywood. I was ready to sail away! My heart was broken when Mom & Dad took my first boat project away. However, by the time I became a teenager, my Dad and I completed several boat projects. Boats became an integral part of me. So in my late 30's I sold my home, businesses and personal property, bought a cruising sailboat, and sailed out the Golden Gate. It was a lifelong dream come true!"

Since Cameron's return from his sailing adventures, he returned to school and became an accounting professional and business consultant. Join him on April 20th, at the Hilton Hotel for a fun evening. Hear how his sailing adventures have helped him find profitable solutions to everyday business problems. Some of his sailing stories can be found in the Sailor's Forums on Isle of Sail <http://isleofsail.org/>

Remember there are two ways to reserve. You can reserve by phone at 969-4IMA, option #3 or reserve online at www.sacramento.imanet.org by Sunday, April 16, 2006.

**SACRAMENTO CHAPTER #134
2005-2006**

OFFICERS AND DIRECTORS

President	Linus Li, CMA,CFM,CPA (916) 443-3411(w)	lli@mgtamer.com
VP Finance & Admin	OPEN	
VP Membership	Jacqui Anderson* (916) 628-1429(h)	jacquianderson448@msn.com
VP Communication	Sharon Nichols* (916) 715-8701(c)	chirpy@comcast.net
VP Education	Ryan Hetzel (916) 922-4430(w)	ryan.hetzel@accountemps.com
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Treasurer	Mary Ann Barker*CMA (916) 408-8690(h)	mabarker@theima.org
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Membership Retention	John March (916) 624-0847(h)	marchon123@sbcglobal.net
Fund Raising	OPEN	
Meeting Attendance	OPEN	
Community Service	Connie Fajardo (916) 855-4137(w)	clfajardo@surewest.net
Educational Programs	OPEN	
CMA/CFM Programs	Mike Kulawiak (916) 705-6180	kulawiaknc@earthlink.net
CSUS Acctng Soc Liaison	Laura Holmes	laurdholmes@gmail.com
CSUS Acctng Soc Liaison	Abel Escobar	abelescobar14@yahoo.com
Webmaster	Mary Ann Barker*CMA (916) 408-8690(h)	mabarker@theima.org
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Audit Chair	OPEN	
Director-At-Large	Robert Hiscox* (916) 483-0948(h)	rhiscox@surewest.net
Director-At-Large	Vern Hughes* (916) 847-0429	kencowearparts@yahoo.com
Delegates- Regional Council:	Sam Thomas* (916) 939-5765(w)	Sam_Thomas@dstoutput.com
	Jacqui Anderson* (916) 628-1429(h)	jacquianderson448@msn.com
	Sharon Nichols* (916) 715-8701(c)	chirpy@comcast.net

President Golden West Council – Dave DiMare ddimare@aol.com
 Member Services Representative- Kinsey Jenkins(800) 638-4427 x1580 kjenkins@imanet.org
 National Directors – Wesley Fachner – wafcpa@sbcglobal.net &
 Dodi Monti - tomndodi@garlic.com

Council Website – www.goldenwestcouncil.imanet.org
 Sacramento Web site – www.sacramento.imanet.org

IMA Website – www.imanet.org

Deadline for submitting Newsletter and Web-site contributions 25th of each month

Web-site – submit to Mary Ann Barker – mabarker@theima.org or call (916) 769-8905

Newsletter – Submit to Sharon Nichols – chirpy@comcast.net or call (916) 715-8701

VOLT

Dinner Speaker Sponsorship

We would like to thank the VOLT Company for their sponsorship of the guest speaker's dinner at the monthly technical meetings during the 2005-06 year.

Volt – 2500 Venture Oaks Way #150, Sacramento, CA 95833 (916) 564-1144

**NOTICE TO ALL CHAPTER MEMBERS
Election for 2006-07 Board of Directors**

Notice is hereby served that the Sacramento Chapter of the Institute of Management Accountants will hold its election for the 2006-07 Board of Directors at the monthly technical meeting on April 20, 2006. The following list summarizes the nominated slate of officers and directors:

President	Jacqui Anderson
VP Finance & Admin	Linus Li
VP Communications	Sharon Nichols
VP Education	OPEN
VP Membership	John March
Secretary	Coleen Wollam
Treasurer	Mary Ann Barker
Member Database	OPEN
Membership Retention	Ryan Hetzel
Fund Raising	OPEN
Meeting Attendance	OPEN
Community Service	Connie Fajardo
Education Programs	OPEN
CMA/CFM Programs	Michael Kulawiak
Webmaster	Mary Ann Barker

Additional nominations may be submitted via email to Sharon Nichols, Nominating Chair (chirpy@comcast.net), by April 19 or in person on April 20.

Secret Handshake Sponsorship

We would like to thank Accountemps for its sponsorship of the “Secret Handshake” at the monthly technical meetings in 2006. Accountemps can be contacted at 1-800-803-8367. We have also placed a link to Accountemps home page on the Sacramento Chapter website.

The Secret Handshake is a recently revived tradition in which an unidentified member meets, greets, and shakes hands with attendees during the networking segment of our monthly meeting. The unidentified member picks a number in advance and selects a winner based on the numerical order of hands shaken. The winner receives a certificate for a free dinner at an upcoming meeting. You can never be sure who the “secret hand shaker” is at a meeting, so it is to your advantage to shake hands with everyone in attendance!



As you can see Helen Gee (from a Bay Area chapter of IMA) and Sharon Nichols (from the IMA Sacramento chapter) helped welcome the two Elvis who were there to help announce that the conference for 2006 was going to be held in Las Vegas, Nevada. The dates for the conference are June 17 – 21, 2006. It will be held at the Rio All Suites & Casino. The cut off date to make hotel reservations is May 15, 2006.

There will be lots of classes for you to earn CPE credits and there will be lots of fun for you to have while you are there. So make plans to go to Las Vegas and attend the National IMA Conference.

I, Sharon Nichols, attended my first conference last year in Boston. I came away with lots of knowledge that I learned in the classes and met new people from all over the country. I would highly recommend going to at least one conference. Since the conference this year is in the west, it should be more affordable for you to go.

So make those reservations, since you have only one more month to make your hotel reservations.

Welcome to the CMA and CFM Study Group

The Sacramento Chapter of the IMA is looking to organize another study group for those interested in earning this valuable certification. We hope to have you join us so we all can learn from each other and help each other pass all four parts of the certification. Our study group will be probably meeting once a week at a location to be determined by the participants' convenience and schedule. We will be covering one part of the test a week, which will be determined by our participants. We have a voicemail box you may contact us at and leave a message (including name and phone #). You may also contact Mike Kulawiak at kulawiaknc@earthlink.net or by calling him and leaving a message (916) 969-4IMA, option #1. Mike Kulawiak will return your phone call or he will send a response to your email.

We are also discussing the idea of creating an online message board.

If you feel this would be beneficial to you. Please contact Mike Kulawiak via email.

We hope to see you there

The Sacramento Chapter of the IMA publishes free of charge employment opportunities in the accounting area to member and member companies, employment agencies excluded. We offer the same service to members looking for employment. Confidentiality is maintained when requested. Contact Mary Ann Barker – 769-8905 or email mabarker@theima.org.

Web Page Sponsors Needed

To offset the cost of our publications and web site, the chapter is offering to post your logo on our web site as a chapter sponsor. The cost for us to place your logo on a page and link it to your web site is \$10 per month or \$100 per year for each page your logo appears.

Send payment to: Institute of Management Accountants
Advertising
Sacramento Chapter #134
6908 Maita Circle
Sacramento, CA 95820-2112

Thank you for your support.

NOTE: The board meeting minutes for March will be published in next month's edition of the Nugget.



Institute of Management Accountants
 6908 Maita Circle
 Sacramento, CA 95820-2112

Certified Management Accountant Program
 Certified In Financial Management Program

**Sacramento Chapter
 April 2006 Newsletter**

Send To:

We are on the WEB
www.sacramento.imanet.org

Forwarding Address Correction Requested

INFORMATION UPDATE (Please Print)

Dr. ___ Mr. ___ Mrs. ___ Ms. ___ Professional Designation _____ Account # _____
 Last Name _____ First Name _____ MI _____
 New/Current Business
 Name _____
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 Phone _____ Fax _____ E-mail _____
 New Home:
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 I prefer to stay with my present chapter _____. I prefer to affiliate with the _____ chapter
 Your signature _____ Date _____
 (National requires your signature for any changes)

Please send all IMA correspondence to my Business Address _____ Home Address _____

Please send this form to: Institute of Management Accountants, 6908 Maita Circle, Sacramento, CA 95820-2112